COMMUNICATIONS PRODUCTS AGREEMENT NO. P-7288-05

AMENDMENT EIGHT

This Amendment Eight to Agreement No. P-7288-05 (the "Agreement") is made this 31st day of October, 2005, (the "Effective Date"), by and between Motorola, Inc. ("Motorola") and the City of Phoenix ("City"). The Agreement shall be amended as follows:

1. Per the terms of **Section 3.6, TECHNOLOGY UPGRADES**, Motorola further agrees to provide the XTL 1500 mobile radio in the following category: (18) Basic, Dual Band, Dash and Under Dash Mount, Mobile. Price pages and accessory pages are included as Exhibit Q and Exhibit R, respectively, attached hereto and incorporated by reference.

2. **Section 3.7, TERM**, shall be modified as follows:

   Unless otherwise terminated in accordance with the provisions of this Agreement or extended by mutual agreement of the parties, the term of this Agreement shall begin on the Effective Date, and continue through December 1, 2006. Phoenix may, at its option and with Motorola's approval, extend the period of this Agreement up to two (2) additional one-year terms.

3. **EXHIBIT B, Quantity Purchase Agreement, Section 3, Scope of Agreement and Term,** shall be modified as follows:

   3.1 SCOPE OF AGREEMENT. Change the date from December 1, 2005 to December 1, 2006 for eligible purchases to be made by Phoenix.

   3.2 TERM. Change as follows: Purchase Orders must be received prior to December 1, 2006 and must have a requested ship date prior to December 1, 2007.

4. **EXHIBIT B, Quantity Purchase Agreement, Attachment B, Service Plan,** shall be modified as follows:

   Duration of Coverage

   The plan will provide coverage through August 31, 2009, for all radios delivered prior to September 1, 2004, as provided in Section 8 of City of Phoenix Agreement No. P-7288-05.

Other than the amended terms set forth herein, the terms and conditions of the Agreement shall remain unchanged and in full force and effect.

MOTOROLA, INC.

By: _____

Title: ___AREA CONTROLLER___

REVIEWED AND APPROVED
AS TO FORM

Barbara Haddock
A K. PADDOCK   //-02-05
MOTOROLA
LEGAL AND FINANCE DEPT.

CITY OF PHOENIX, a municipal corporation
FRANK A. FAIRBANKS
City Manager

By: _____
    Kristine Sigfridson
    Acting Chief Information Officer

ATTEST:

Vicky Miel
City Clerk

APPROVED AS TO FORM:

Margaret Wilson
Acting City Attorney

Exhibit Q

	Baseline Model: XTL 1500 (Dash Mount) - All items listed below are options available when ordering the radio. The attached catalog sheet includes items that can be ordered independent of the radio.	APC	Base		UNIT PRICES FOR QUANTITIES INDICATED - see Section 1.11							(Special Offer)
					(Qty 1-9)	(Qty 10-49)	(Qty 50-99)	(Qty 100-499)	(Qty 500-999)	(Qty 1000-4999)	(Qty 5000 and above)	
E.x	Radio, Project 25, 700/800 MHz, Mobile, Under-dash, Basic Dual Band		$2,630.00		$ 2,124.40	$ 2,124.40	$ 2,124.40	$ 2,124.40	$ 2,124.40	$ 2,124.40	$ 2,124.40	$ 1,998.80
M28URS9	XTL 1500 MOBILE 35 WATT, 764-870MHZ	775										
G788	ENH: 9600 ASTRO DIGITAL	775										
B18	ADD: AUXILIARY SPEAKER 5W	500										
G871	ADD: XTL 1500 SOFTWARE ENHANCEMENT (255 Channels)	775										
W484	ADD: ANTENNA 3 DB GAIN 7/800 MHZ	500										
G24	ENH: TWO (2) YEAR EXPRESS SERVICE PLUS	185										
E.x.1	Complete list of available options, accessories, and services, refer to section 1.2.2, 1.12.1, and 8.7. Attach catalog pricing with % discount.											
W116	ADD: EXTERNAL ALARM RELAYS AND CABLE	412	$75.00		$ 60.00	$ 60.00	$ 60.00	$ 60.00	$ 60.00	$ 60.00	$ 60.00	$ 57.00
G174	ALT: 3DB GAIN ANTENNA	581	$43.00		$ 34.40	$ 34.40	$ 34.40	$ 34.40	$ 34.40	$ 34.40	$ 34.40	$ 32.68
G175	ADD: ANTENNA 3DB ELEVATED FEED 764-870MHZ	412	$75.00		$ 60.00	$ 60.00	$ 60.00	$ 60.00	$ 60.00	$ 60.00	$ 60.00	$ 57.00
G335	ADD: ANTENNA 1/4 WAVE 764-870MHZ	412	$14.00		$ 11.20	$ 11.20	$ 11.20	$ 11.20	$ 11.20	$ 11.20	$ 11.20	$ 10.64
W81	ADD: KEY LOCK MOUNT	500	$33.00		$ 26.40	$ 26.40	$ 26.40	$ 26.40	$ 26.40	$ 26.40	$ 26.40	$ 25.08
G91	ADD: CONTROL STATION POWER SUPPLY	500	$269.00		$ 215.20	$ 215.20	$ 215.20	$ 215.20	$ 215.20	$ 215.20	$ 215.20	$ 204.44
G798	ADD: CONTROL STATION BASE MOUNT	775	$48.00		$ 38.40	$ 38.40	$ 38.40	$ 38.40	$ 38.40	$ 38.40	$ 38.40	$ 36.48
W470	ADD: EXTERNAL EMERGENCY FOOTSWITCH	500	$56.00		$ 44.80	$ 44.80	$ 44.80	$ 44.80	$ 44.80	$ 44.80	$ 44.80	$ 42.56
W688	ADD: EXTERNAL EMERGENCY PUSHBUTTON	500	$56.00		$ 44.80	$ 44.80	$ 44.80	$ 44.80	$ 44.80	$ 44.80	$ 44.80	$ 42.56
W382	ALT: CONTROL STATION MICROPHONE	500	$169.00		$ 135.20	$ 135.20	$ 135.20	$ 135.20	$ 135.20	$ 135.20	$ 135.20	$ 128.44
W20	ALT: TELEPHONE INTERCONNECT/PH	514	$180.00		$ 144.00	$ 144.00	$ 144.00	$ 144.00	$ 144.00	$ 144.00	$ 144.00	$ 136.80
G779	ADD: PRINTED TEST RESULTS	500	$0.00		$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
E.x.2	Delete antenna kit, refer to section 1.12.1				$ -	$ -	$ -	$ -	$ -	$ -	$ -	
G89	ADD: NO ANTENNA NEEDED	412	$0.00		$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
E.x.3	Delete power harness, refer to section 1.12.1		$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	
E.x.4	Delete brackets, refer to section 1.12.1		$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	
E.x.5	Delete external speaker, refer to section 1.12.1		$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	
E.x.6	Delete user manual, refer to section 1.12.1		$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	
E.x.7	Delete hardware, refer to section 1.12.1. Attach price sheets.		$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	
	Baseline Model: XTL 1500 (Dash Mount) - All items listed below are options available when ordering the radio. The attached catalog sheet includes items that can be ordered independent of the radio.	APC	Base		(Qty 1-9)	(Qty 10-49)	(Qty 50-99)	(Qty 100-499)	(Qty 500-999)	(Qty 1000-4999)	(Qty 5000 and above)	(Special Offer)

Exhibit Q

B90 / Ex#	Description										(Special Offer)
B90	*DEL: ACCESSORIES*	412	$100.00	$ 80.00	$ 80.00	$ 80.00	$ 80.00	$ 80.00	$ 80.00	$ 80.00	$ 76.00
E.x.8	Delete features, refer to section 1.12.1. Attach price sheets.			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.9	Test and Programming Equipment, refer to section 1.2.4 and 1.11.2. Attach price sheets.		$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.10	Test and Programming Cables, refer to section 1.11.2. Attach price sheets.			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.11	Test and Programming Software, refer to section 1.11.2. Attach price sheets.			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.12	Maintenance training, refer to section 1.7. Attach price sheets.			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.13	User training, refer to section 1.7. Attach price sheets.			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.14	Extended warranty term options, refer to section 1.8.1. Attach price sheets.			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
	Baseline Model: XTL 1500 (Dash Mount) - All items listed below are options available when ordering the radio. The attached catalog sheet includes items that can be ordered independent of the radio.	APC	Base	(Qty 1-9)	(Qty 10-49)	(Qty 50-99)	(Qty 100-499)	(Qty 500-999)	(Qty 1000-4999)	(Qty 5000 and above)	**(Special Offer)**
E.x.15	Necessary firmware/software fix per unit, refer to section 1.5.3.1			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.16	Optional upgrade per unit, refer to section 1.5.3.2			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.17	Upgrade price (bulk), refer to section 1.5.3.3			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.18	Lifetime software per unit, refer to section 1.5.3.4			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.19	Other firmware/software prices, refer to section 1.5.1. Attach price sheets.			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.20	On-site programming and testing, refer to section 1.6.1. Attach price sheets.			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
	PER UNIT ON-SITE PROGRAMMING (SEE SECTION 13 FOR DETAILS)		$25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00	$ 25.00
E.x.21	TNC connector option, refer to section 8.6.3			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
E.x.22	BNC connector option, refer to section 8.6.3			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$
	Baseline Model: XTL 1500 (Dash Mount) - All items listed below are options available when ordering the radio. The attached catalog sheet includes items that can be ordered independent of the radio.	APC	Base	(Qty 1-9)	(Qty 10-49)	(Qty 50-99)	(Qty 100-499)	(Qty 500-999)	(Qty 1000-4999)	(Qty 5000 and above)	**(Special Offer)**
E.x.23	Optional RF power capability, refer to section 8.7. Attach price sheets.			$ -	$ -	$ -	$ -	$ -	$ -	$ -	$

Exhibit Q

E.x.2 4	Optional control head, refer to section 8.7. Attach price sheets.				$	-	$	-	$	-	$	-	$	-	$	-	$	-	$	

E.x.2 5	Optional control cables, refer to section 8.7. Attach price sheets.				$	-	$	-	$	-	$	-	$	-	$	-	$	-	$	

E.x.2 6	Optional control head cable lengths, refer to section 8.7. Attach price sheets.				$	-	$	-	$	-	$	-	$	-	$	-	$	-	$	
E.x.2 7	Optional microphones, refer to section 8.7. Attach price sheets.				$	-	$	-	$	-	$	-	$	-	$	-	$	-	$	
E.x.2 8	Optional loud speakers refer to section 8.7. Attach price sheets.				$	-	$	-	$	-	$	-	$	-	$	-	$	-	$	
E.x.2 9	Optional power cables, refer to section 8.7. Attach price sheets.				$	-	$	-	$	-	$	-	$	-	$	-	$	-	$	
E.x.3 0	Optional install/mounting hardware, refer to section 8.7. Attach price sheets.				$	-	$	-	$	-	$	-	$	-	$	-	$	-	$	

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A discount of 30% can be applied to all items listed except those with the following APC codes, 557, 964,606,185,261,262,371 & 415. Radio Service Software, Test Equipment and Shop Supplies are also excluded from discounting.

Antennas

Description	Nomenclature	APC	Price
ANT 3DB LOW-PROFILE 762-870	HAF4013	500	$43.00
ANT 3DB ELEVATED FEED 762-870	HAF4014	500	$75.00
ANT 1/4 WAVE 762-870MHZ	HAF4016	500	$20.00
ADD: ANT 3DB COLLINEAR 762-870	HAF4017	500	$38.00

Cable (s)

Description	Nomenclature	APC	Price
POWER CABLE, 10 FT. (LOW/MID POWER) 30 & 35 WATT	HKN4191	412	$18.00
CABLE KIT 6' DATA	HKN6160	476	$50.00
CABLE, CH PROGRAMMING (RS-232)	HKN6183	514	$63.25

Control Stations

Description	Nomenclature	APC	Price
MOBILE DESK TRAY	HLN6042	617	$77.00
POWER SUPPLY 14V DC 10 AMP 117/240 VAC CONTROL STATION	HPN4001	189	$296.00

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Customer Programming Software

Description	Nomenclature	APC	Price
CABLE, CH PROGRAMMING (RS-232)	HKN6183	514	$63.25
SOFTWARE FOR ASTRO 25 MOBILE CD FORMAT; VERSION R01.00.00	RVN4185	371	$265.00

CD format. Software will program ASTRO Digital Spectra Plus and XTL5000 Mobile Radios. Provides 3yrs worth of support.

Description	Nomenclature	APC	Price
SOFTWARE FOR ASTRO 25 PORTABLE/MOBILE 2 CD SET; VERSION R01.00.00	RVN4186	371	$375.00

CD Format. Comes with 2 CDs containing RVN4185 & RVN4181. Provides 3yrs worth of support. To program HIGH POWER XTL5000 Mobile Radios HKN6183 cable is required. To program Low/Mid power XTL5000 mobile radios HKN6155 cable is required.

Emergency

Description	Nomenclature	APC	Price
EMERGENCY FOOT SWITCH	HLN5113	604	$56.00
PUSHBUTTON EXTERNAL EMERGENCY	HLN6188	617	$56.00

Microphones

Description	Nomenclature	APC	Price
MICROPHONE ENHANCED PALM MOTORCYCLE	HMN1079	476	$72.00
MICROPHONE ENHANCED PALM	HMN1080	476	$72.00

Compatible with W4, W5, and W7 Control Heads. Not compatible with Remote Monitor Option.

Description	Nomenclature	APC	Price
MIC ASTRO SYS 9000	HMN1081	706	$78.50

Compatible with W9 control Head. Not compatible with remote Monitor Option.

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Speakers

Description	Nomenclature	APC	Price
SPEAKER, STANDARD EXTERNAL 7.5W REMOTE	HSN4031	476	$45.00

Requires HKN6127 adaptor cable for dash mount compatibility.

Manuals

Description	Nomenclature	APC	Price
USER GUIDE XTL 5000 W4 W5 W7	6881096C68	500	$14.25
MANUAL, INSTALLATION	6881096C72	362	$15.00
MANUAL, BASIC SERVICE	6881096C73	001	$21.75
MANUAL, DETAILED SERVICE XTL 5000	9985086F01	001	$31.75
MANUAL, XTL 5000 FINISHED GOOD, TRAIN, CD	9985086F02	001	$16.50
USER GUIDE, FINISHED GOOD,TRAIN, CD	9985086F03	001	$11.00

Miscellaneous

Description	Nomenclature	APC	Price
KEY LOCK MOUNTING	HLN6372	304	$40.00